



Bus

Liberalisation stage: mid-liberalisation

- Entered bus market in 2006
- 1,960 buses
- 3,180 employees

Our position

Arriva is the bus market leader in the Czech Republic. Local businesses have strong relationships with the Passenger Transport Authorities, and operate high quality services.

Arriva has an established presence around the major cities of Prague, Ostrava and Teplice and also has a strong presence in Central Bohemia, Eastern Bohemia and Northern Moravia.

The market

Direct award of contracts and concessions is common. Competitive tendering has commenced and is expected to increase.

The market is very fragmented following privatisation. Regional governments control concession awards, licensing and maximum fares, while individual cities are responsible for urban public transport.

Cost-plus subsidy contracts are operated with each having different validity periods.

As old agreements finish, the first signs of tendering are appearing. To date this has been in areas outside our operation.

Around 250 bus companies currently operate in the market, many of which were formed in the 1990s as part of privatisation.



Rail

Liberalisation stage: emerging

- Entered rail market in 2013
- 4 trains
- 20 employees

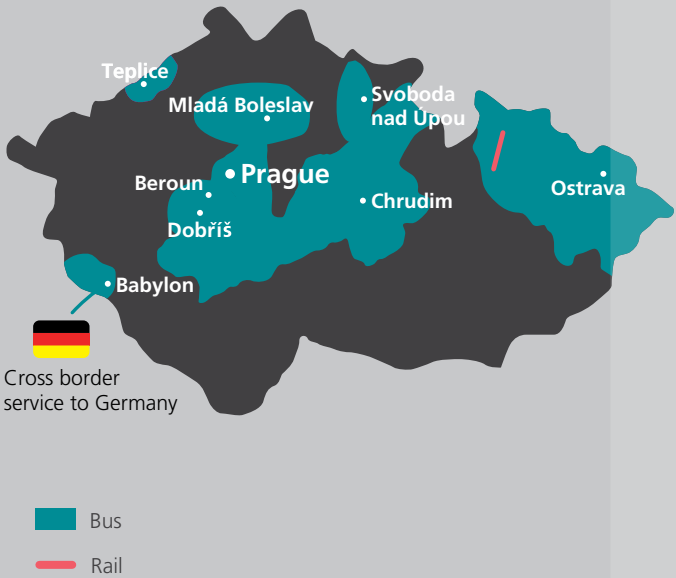
Our position

Arriva operates a rail line in Northern Moravia with four trains.

The market

The Czech Republic rail market is dominated by the state, with the state also responsible for rail provision and funding.






State-owned rail operator, České dráhy (CD) operates the majority of the long distance market, and the majority of regional services. In 2009, the state extended the majority of CD's contracts for a further 10 years, however tendering opportunities are emerging and we are preparing accordingly.



Successes

- We have established a strong market position around Prague, providing a platform for future growth.
- We have introduced a variety of fuel-saving initiatives in our Bosak Bus operations which are helping to improve fuel and environmental fleet performance.
- We have a strong relationship with our client in Teplice where we operate the only trolleybus operation in the group (37 trolleybuses and one historical trolleybus).
- We are trialling a hydrogen bus in Neratovice in co-operation with the Nuclear Research Institute.
- We introduced GPS monitoring and SMS timetables in Arriva Moravia ensuring our passengers have online bus service information.
- We provide tourist areas with special bus lines – cycle-carrying buses in the summer and ski buses in the winter, and tourist buses in Jeseníky.

Key dates

	2013	Acquired Probo Bus and PT Real
	2013	Acquired Veolia Transport Central Europe's Czech bus and rail operations
	2012	Purchased first DB rolling stock for Czech rail network
	2007	Acquired Bosak Bus and Osnado
	2006	Acquired Transcentrum Bus

